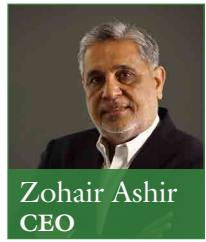
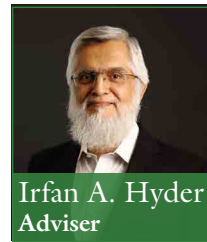


## Our Team

Our Human Resource Management Services are led at the highest level by a team of experienced professionals.



**Expertise:** Strategic Planning, Change Management, and Talent Acquisition  
**Years of Experience:** 25+ years. AKU, Aetna Ins., Baptist Memorial & Grant Thornton  
**Education:** Post Grad-Certification, Hospital Administration, University of Minnesota, USA



**Expertise:** HRM, Supply Chain Management, and Engineering  
**Years of Experience:** 30+ years. Meezan Bank, Shell Pakistan & NESPAK  
**Education:** Bachelor of Science, Civil Engineering, MIT, USA

Irfan A. Hyder  
Adviser

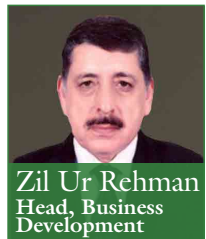


**Expertise:** OD, and Executive Search Services  
**Years of Experience:** 10+ years. Grant Thornton & Saint Michael's Convent School  
**Education:** MBA, SZABIST, Pakistan



**Expertise:** Learning & Development, Strategy and Research  
**Years of Experience:** 15+ years. GUGGU Ltd, British Council Pakistan & European Union.  
**Education:** Masters of Applied Sciences, University of Karachi, Pakistan

Furqan Shamsi  
Director



**Expertise:** Compliance, Risk Management, & Business Development  
**Years of Experience:** 27+ years. Advans Microfinance Bank, Habib Bank, & Standard Chartered Bank  
**Education:** MBA, University of Karachi, Pakistan



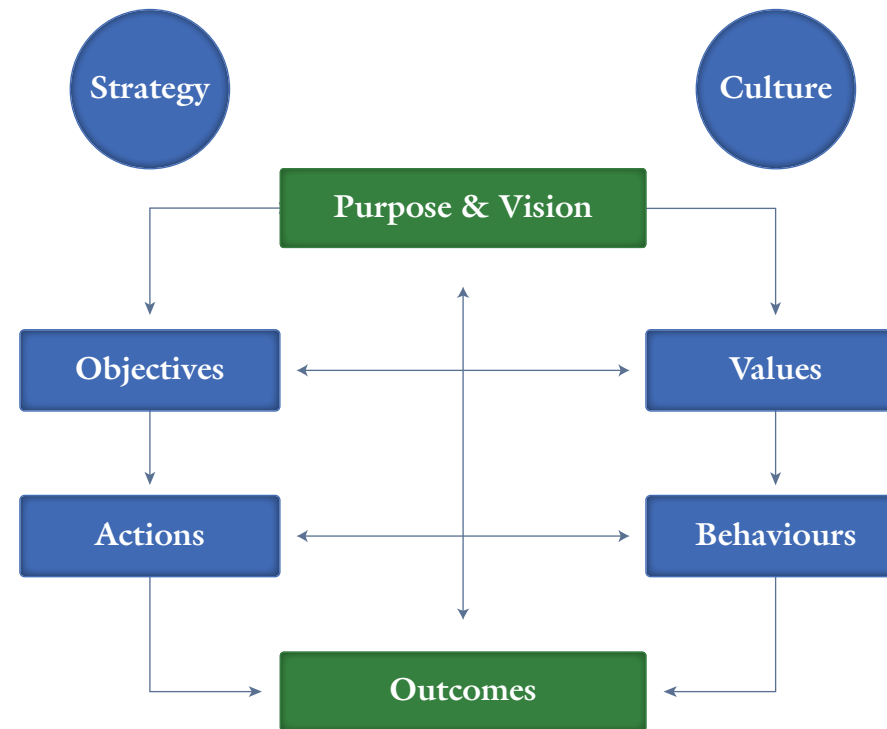
**Expertise:** HRM and Gender  
**Years of Experience:** 10+ years. Standard Chartered Bank, Aurat Foundation & PPAF  
**Education:** Master's in Arts, Women & Gender Studies, University of Toronto, Canada

Zainab Ali Khan  
Senior Manager,  
HRM & Social  
Policy

## Our Organizational Change Model

We aspire to bring organizational change through all our projects. This model encapsulates the alignment framework used by high growth organizations. Both, strategy and culture, play a critical role in our clients achieving their purpose and vision.

### AASA Consulting's Organizational Change Model



### Other Services-Social Policy

AASA Consulting also has an established Social Policy consulting practice, which works to improve the lives of people in Pakistan, by assisting the Government, Donor Agencies, NGOs, and other organizations working in the development sector of the country. We have successfully completed projects for the World Bank, ADB, USAID, DFID, PPAF, UN Agencies, and Federal and Provincial governments, among others. Please contact us if you want more details about our services or visit our website: [www.aasaconsulting.com](http://www.aasaconsulting.com)

### Contact Details

**Birjis Jaleel**  
 b.jaleel@aasaconsulting.com  
[www.aasaconsulting.com](http://www.aasaconsulting.com)  
 +92-302-2292692 | +92-213-5171481-4

# Human Resource Management

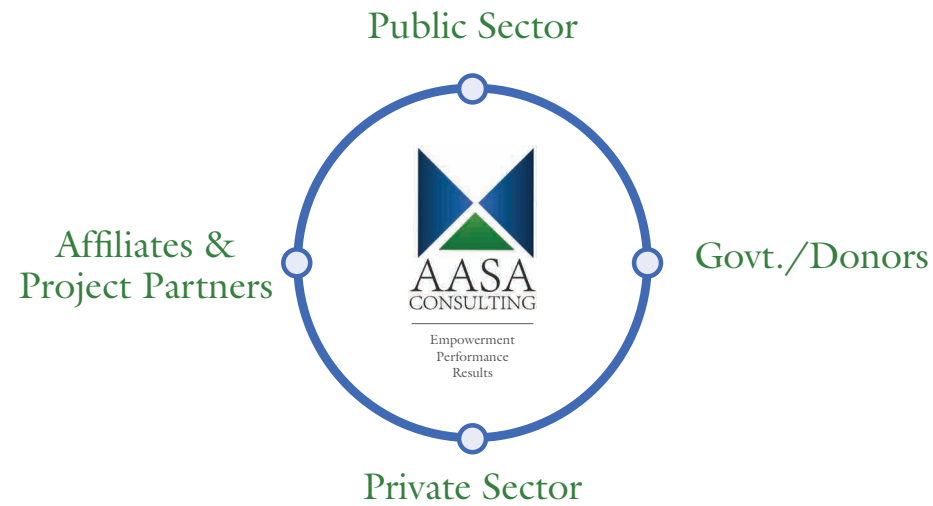


in association with



## About Us

Established in 1995, AASA Consulting is a reputed management consulting firm with a focus on providing People & OD services in Pakistan and globally. Our aim is to increase employee empowerment and organizational performance, ultimately resulting in improved business results. With over 20 years of rich experience and the successful completion of many projects, both domestically and internationally, we remain a reliable partner of choice to many of the leading organizations in the country.



## Executive Search

Our Executive Search services are directed at recruiting C Level positions. This service is delivered at the highest level by a team of experienced professionals with a diverse background and over 100 years of collective experience.

## Organizational Development

Change Management	Performance Management Systems	Job Evaluations
Job Descriptions	Employee Engagement Surveys	Compensation & Benefits
Strategic Planning	HR Policies & Procedures	Executive Coaching

## Learning & Development

In association with Banker's Academy, we deliver interactive training programs using both traditional and e-learning techniques. The programs span areas from Compliance & Regulatory, Banking & Financial, and Soft Professional Skills. We can also custom design a program according to your requirements. Following are partial offerings only, full catalogue is available upon request.

Compliance Regulations for BoD, Senior Management & CSOs	BSA/AML for Branch Management	Compliance Regulations for Branch Management
BSA/AML Requirements for Tellers	Compliance Regulations for Tellers	BSA/AML or CSOs
BSA/AML Requirements for Lenders	Compliance Regulations for Lenders	BSA/AML Requirements for Operations
BSA/AML Requirements for Compliance Staff	Fraud Security Risk Cyber Security	Financial Analysis
Branch Managers	Collections	Commercial Lending
Consumer Lending	Customer Satisfaction	Customer Service Officer
Teller	Treasury	Emotional Intelligence
Creative Thinking Techniques	Problem Solving & Decision Making	Communication for Leadership

## Sectors

Banking and Finance	Energy	Telecom
FMCGs	Textiles	Food and Beverages
Government	Media	Donor Agencies

## Our Clients

